

August 3, 2018

To Our Valued Customers:

Glatfelter is announcing a price increase for the listed grades and product lines for rolls and sheets sold in our <u>United States market</u>. The increase will be effective with shipments on or after <u>September 4, 2018.</u>

The increase will be \$2.50/cwt for the following items:

Moistrite® Form Bond	Worthington Index	Glatfelter End Leaf
Moistrite® MICR Colors	Index Card	Natures® End Leaf
Transform®Laser MOCR	Tiffin Tag	Glatfelter Offset
Spring Forge® Offset	Scioto TM Ledger	Natures® Book
Spring Forge® Digital	Sealer Envelope	Conserve®
Thor® Plus & Thor® PCW	Carbonizing Bond	digiBOOK®
Hopewell Offset	Adena Opaque®	Educational Book
		Legal/Reference

All Pixelle® InkJet grades All Envelope grades

All Cut Size Papers (Mill/Private Label) *Additional \$1/cwt for shipments to AZ,CA,ID,NV,OR,UT & WA

In reference to the Glatfelter Service and Policy Manual, the minimum order quantity charges for all grades will now be \$500. All other standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

David Dickerhoof

Vice President Sales and Marketing Specialty Papers Business Unit

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