July 31, 2018

## **SUBJECT: DOMTAR - PRICING INFORMATION**

Dear Valued Customer:

Effective with shipments September 1, 2018, pricing for all Domtar Printing, Publishing, Converting and Business Papers products will increase US \$2.50/cwt.

Pricing for Cougar® products will not change.

In addition, effective with shipments September 1, 2018, pricing for Domtar Bagstock, Tablet, Canary Tablet and Stick Paper will increase US \$4.00/cwt.

Discounts and deviations to pricing will be reviewed.

Office papers products shipping to the Western US will incur an additional \$1.00/cwt. upcharge. The states included are Washington, Oregon, California, Idaho, Nevada, Utah, Arizona, New Mexico, Colorado, Montana and Wyoming.

Price increases apply to all pack types; rolls, folio, digital and cut size.

All current standard differentials and upcharges remain in effect.

Please contact your Domtar Account Manager with any questions. Thank you for your continued support.

Sincerely,

William R. Koehn

William R. Koch

Vice President Communication Paper Sales